

 **Seminar date: March 3, 2011 1:30p.m. - 3:00p.m. Eastern****FEMP FIRST THURSDAY  
SEMIN@RS 2.0**

What you need to know... live, online, and anytime.



## **ENERGY SAVINGS PERFORMANCE CONTRACTS**

**March 3, 2011***Have you wanted to set up an ESPC but thought it was too complicated?*

This training seminar will show how easy it can be to get started, and how FEMP resources can keep you on track.

**THIS SEMINAR WILL HELP YOU:**

- **Understand** the benefits and potential results of ESPC contracts and build a team to support your efforts
- **Learn** how ESPCs can help fund major energy and facility improvement projects at your site
- **Identify** the key steps for screening projects as the best candidates for an ESPC
- **Evaluate** Energy Conservation Measures (ECMs) and determine the best candidates for a successful ESPC
- **Locate** FEMP financing specialists and project facilitators in your region to answer your questions and provide up-to-date guidance

**About the Experts:****Instructor  
John Shonder**

John Shonder is a senior mechanical engineer at Oak Ridge National Laboratory (ORNL). With more than 25 years experience in the design, implementation, and evaluation of energy efficiency projects at Federal sites, Mr. Shonder leads ORNL's support to FEMP on the use of alternative financing. He has been involved in FEMP's energy savings performance contract (ESPC) program since its inception in 1998 and has published articles and made presentations on a wide variety of ESPC-related topics. Additionally, Mr. Shonder has provided training to Federal managers across the country on how to implement and manage ESPC projects at their sites.

**FEMP Expert  
Schuyler Schell**

Schuyler Schell serves as team leader for the U.S. Department of Energy (DOE) Federal Energy Management Program (FEMP) Project Transaction Services group. He has worked at FEMP since 2001. Prior to joining DOE, Mr. Schell served in a variety of capacities at Freddie Mac, a Virginia based national financial services firm. Mr. Schell also served as Vice President for Secondary Marketing and Product Development for a Dallas-based mortgage company and was the Director of Government Agency Relations for a trade association in Washington. He has a bachelor's degree in economics from the State University of New York at Albany, and a master's of planning degree from the School of Architecture at the University of Virginia.

**FEMP First Thursday Seminars**

are a series of seven **FREE** training sessions on the first Thursday of each month from February through August 2011, available via satellite broadcast and streaming web video. For more information and to register, visit: [www.femp.energy.gov/firstthursday](http://www.femp.energy.gov/firstthursday).